

# TheraGauze™

Absolutely Non-Stick Moist Wound Care

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## TheraGauze™ Testimonial: It Is Truly Amazing

The following testimonial was received by Allan Staley, President, on March 28, 2008. As you will see, TheraGauze™ is quickly embraced by individuals who use it and are able to experience its unique healing attributes.

Dear Mr. Staley:

I just wanted to write a brief note to thank you for your wonderful TheraGauze™ product. It is truly amazing. You will recall that last week, I accidentally burned two of my fingers on exhaust pipes of my motorcycle. They actually stuck to the tailpipe and were glowing white! By the time I got them off, the pain was excruciating.

In looking for a ride to the hospital, I was told about your product, and lucky for me, was able to obtain it immediately. As soon as we cut the strip and put it

on my fingers, the pain stopped. The burn immediately cooled down. It was like soaking it in cool water. The strip kept the burn moist for days, until I needed to change the bandage which I had wrapped around your strip. I replaced your strip and the bandage only once, and now—less than a week later—I have removed the strip and bandage completely.

The skin doesn't appear to be drying up, although I imagine some of it will eventually come off. I just can't get over the fact that I have had absolutely no pain since I first applied your bandage. It was truly remarkable and I thank you for this wonderful product. I am telling everyone I know about this amazing product!

Very truly yours,  
Michael R. Knobling  
*Newport News, VA*

## TheraGauze™ on Display

TheraGauze™ will be on display at the following National and Regional Shows.

March 27—29, 2008: **MidWest Podiatric Conference**

March 28-29, 2008: **CT APMA**

April 11-13, 2008: **Virginia Geriatric Society Conference**

April 11-12: **ODU Amputee Conference**

April 23-24, 2008: **APMA Region 3 Conference**

April 24-27, 2008: **The Symposium on Advanced Wound Care and Wound Healing Society Meeting**

If there is a trade show in your area that you would TheraGauze™ to attend please notify Randy Rutherford, VP Sales and Marketing, for consideration.

## Congratulations to the Following Sales Representatives on TheraGauze™ Evaluations In Progress

Leslie Chevine, IHCA—14

Richard Perry, IHCA—18

Sue Fitzgerald, IHCA—3

Michael Kiesling, IHCA—5

Kristi Hicks, SolSys— 14

Clint Hodges, SolSys— 9

\*\*Additional evaluations are confirmed; however, reports have not been completed to give proper credit to individuals who have established these trials.



## Bill Williams to serve as Operations Manager

Soluble Systems, LLC has announced the hiring of Bill Williams as their new Operations Manager. Mr. Williams will take charge of meeting Soluble Systems rapidly increasing demand for TheraGauze™. TheraGauze™ is an advanced primary wound care interface designed to help heal challenging wounds such as diabetic foot ulcers, venous stasis ulcers and pressure sores.

"We are delighted to have such an innovative and experienced manager join the Soluble Systems team," said T. Kerry McCarter, Chief Executive Officer. "Bill will have responsibility for our Hampton clean room manufacturing site and all related processes, including all aspects of our Supply Chain."

Mr. Williams has over 25 years of technical leadership experience in the medical device industry. He has an extensive background in manufacturing, quality assurance,

technical service and R&D. His work in the area of Research and Development resulted in several patented "first to launch" products. Mr. Williams recently served as Laboratory Manager for Marchem Southeast, a subsidiary of Dash Multicorp. In this capacity he was responsible for implementing an I.S.O 9001:2000 quality system and managed product development. Prior to joining Marchem Southeast he was the Senior Research and Development Chemist for Best Manufacturing Company, a subsidiary of the Tillotson Corporation.

Mr. Williams holds an Associate Physical Science degree from George C. Wallace Community College, attended Troy State University, and holds a B.S in Organizational Management from Covenant College.

## Michael Weber to serve as Director of Research & Development, Quality Assurance

Soluble Systems, LLC has announced the hiring of Michael Weber as Director of Research & Development and Quality Assurance. Mr. Weber's experience in pharmaceutical R & D and manufacturing compliments the rapidly increasing market demand for TheraGauze™. TheraGauze™ is an advanced primary wound care interface designed to help heal challenging wounds such as diabetic foot ulcers, venous stasis ulcers and pressure sores.

According to T. Kerry McCarter, Chief Executive Officer, "Soluble Systems is fortunate to have Mike Weber at the helm of our R&D and QA efforts. Soluble Systems has an excellent pipeline of potential new products. Mike's expertise will help insure that these new products provide benefits to professionals and patients at the earliest possible time and that all of our products continue to be of the very highest quality."

Mr. Weber has over 13 years experience in pharmaceutical R&D and manufacturing at both branded and generic firms, most recently at Amgen Manufacturing and Pfizer Global Research. He started his career as an analytical chemist, with research projects including food chemistry, laser spectroscopy, and separations using capillary electrophoresis and HPLC.

As a QA professional, Mr. Weber brought newly formed labs into GMP compliance, led multi-site investigations for FDA Pre-Approval Inspection readiness, and developed many pilot programs for new projects. His particular areas of expertise include developing robust quality systems, auditing current systems and GMP compliance. He earned a B.S. in Chemistry from the University of Maryland in 1994.

## Congratulations to the Following Sales Representatives on

### ***NEW TheraGauze™ Accounts***

#### **All Orthopedic Supplies, Inc., IHCA**

Dr. Robbins Podiatry PC

#### **Clint Hodges, SolSys**

Shashank Srivastvana, DPM

Bayside Foot & Ankle

Baltimore Washington Medical Center -  
The Wound Healing Center

Laurel Lakes Foot & Ankle Center

Cherrywood Foot & Ankle Center

Ginger Care Health Center

V.A.Glen Burnie

Largo Foot & Ankle HC

#### **Deco Associates, IHCA**

Family Footcare Group

#### **Jason Covington, SolSys**

Warren Memorial Hospital

#### **Leslie Chevine, IHCA**

Bay Foot & Ankle

Westmorland Hospital Wound Center

#### **Michael Kiesling, IHCA**

Montgomery Podiatry

#### **Kristi Hicks, SolSys**

Dr. Jimmy W. Downing

Peninsula Foot & Ankle Specialists, PLC

TPMG Podiatry

Sentara Cancer Institute

#### **Richard Perry, IHCA**

Belhaven Foot & Ankle Clinic

Catawba Podiatry

Whiteville Foot Clinic